

BIO

Kathy Kingston, CAI, BAS



An award-winning thought leader in fundraising auctions, professional auctioneer and consultant, Kathy Kingston has raised millions of dollars for non-profit organizations across the country for over 29 years. She founded Kingston Auction Company in 1986. Specializing in benefit auctions, she consistently empowers nonprofit and educational organizations to exceed their fundraising goals and offers a wealth of practical strategies for revenue enhancement and donor engagement.

Kathy's book published by John Wiley and Sons, Inc. *A Higher Bid! How to Transform Special Event Fundraising with Strategic Benefit Auctions* will be released May 20, 2015. She is also the author of "Record-Breaking Fundraising Auctions Tips" and the audio-book: *Do I Hear a Million™: Benefit Auctioneering for Record Profits*. Kathy writes, speaks and consults extensively on how to achieve breakthrough fundraising auction and donor development success.

Kathy Kingston was bestowed the Chuck Cumberlin Memorial Sportsmanship Award at the 2012 International Auctioneer Championship by her peers. She was the recipient of the prestigious "Rose Award" from the National Auctioneers Association in 2006. Ms. Kingston holds the Certified Auctioneer Institute (CAI) designation, only three percent of auctioneers worldwide have achieved this status. Kathy was a member of the Charter Class of the Benefit Auctioneer Specialist (BAS) professional designation program. Kathy has taught the BAS and CAI Benefit Auction classes. She graduated from Missouri Auction School in 1986. Ms. Kingston has competed in the International Auctioneer Championship where she was a finalist in 2013 and 2003. She was awarded the Helen Copeland Leadership Award from the United States Association for Blind Athletes and served on their national board of directors.

In 2013, Ms. Kingston was inducted into the Million Dollar Consultant™ Hall of Fame by Alan Weiss, Ph.D., who conducts a global mentoring program for consultants. As a consultant, fundraising auction strategist and performance coach, she conducts innovative benefit auction seminars, tele-seminars and custom workshops throughout the country for both nonprofit organizations and professional auctioneers. Kathy holds a Master's Degree in Education from St. Louis University where she was named "Woman of the Year" in 1986. Her unique professional background also includes an award-winning career in higher education and public service administration, university coaching, the entertainment industry and non-profit fundraising.

Kingston Auction Company is the premier resource for record-breaking fundraising auctioneers, education & strategies. Whether providing training and coaching for auctioneers, consulting for not-for-profit executives and their boards, or deploying one of their award-winning team of professional auctioneers, Kingston offers one-stop shopping to organizations who want record-breaking auction results.